

## Overview

Charles Thayne Capital is a growth-oriented private investment firm. We have a passion for technology and the ways it is changing virtually every industry and end market. We pride ourselves on our entrepreneurial culture, team-oriented approach and willingness to take risks. Our investment strategy and approach are characterized by:

- **Integrity** – first and above all, build trust by being open and transparent
- **Growth** – partner with growth-stage middle market businesses where technology (or the influence of technology and innovation) is changing the category
- **Flexibility** – work with public & private companies and take minority or majority positions
- **Speed & Selectivity** – small teams, rapid yes or no feedback, only engage when we intend to invest

## Investment Strategy

We are open to investing in a variety of domestic and international transaction types, including corporate carve-outs and private company investments. Our platform investments typically allow us to put **\$25M to \$100M+ in equity capital** to work over time. Minimum company size requirements are \$10M+ revenue and cash flow positive (or negative due to significant investment in growth behind attractive unit economics). We focus on industries and business models that are driven by technology and innovation changes. We are actively seeking new executive relationships and investments in several business model and end market areas, including:

<b>Business Models</b>	<b>End Markets</b>		
Software & Hardware	Industrials	Aerospace & Defense	Hospitality
Info Services	Education	Real Estate	Transportation
Tech Enabled Services	Healthcare	Telecom	Financial Services
Internet	Life Sciences	Sports & Entertainment	Packaging
Light Manufacturing			